



## **DVS** Digital Video Systems, Inc.

FOR IMMEDIATE RELEASE

### **DIGITAL VIDEO SYSTEMS REPORTS THIRD-QUARTER RESULTS**

PALO ALTO, CALIF. NOV. 14, 2003 - Digital Video Systems, Inc. (DVS/NASDAQ: DVID), a leading manufacturer of DVD loaders and other DVD-based products, today reported operating results for its fiscal year 2003 third quarter and for the nine-month period ended September 30, 2003.

For the third quarter ended September 30, 2003, Digital Video Systems, Inc. posted consolidated net revenues of \$19.7 million as compared to \$47.8 million for the third quarter ended September 30, 2002. Consolidated net loss for the third quarter ended September 30, 2003 was \$1.6 million or \$0.20 per basic and diluted share, versus net income of \$1.8 million, or \$0.31 per basic and diluted share, for the third quarter ended September 30, 2002. The consolidated net loss for the quarter ended September 30, 2003 is inclusive of currency translation expense of \$1.1 million, or \$0.14 per basic and diluted share.

For the nine months ended September 30, 2003, the Company posted consolidated net revenues of \$70.6 million as compared to \$113.2 million for the corresponding nine months of fiscal 2002. Consolidated net loss for the nine months ended September 30, 2003 was \$4.5 million, or \$0.63 per basic or diluted share versus a net loss of \$951,000, or \$0.16 per basic and diluted share, for the corresponding period in the prior year.

Management attributed results primarily to the Company's ongoing investment in new technology and markets following the shift in strategic focus away from the Company's traditional DVD loader business, with investments in research and development up 40% for the quarter compared with the year-earlier period. These new product developments, including a line of automotive and home DVD players and rewriteable/recordable devices, are targeted at the Company's traditional customers as well as new markets in the U.S. and India, and initial customer shipments have begun from DVS manufacturing facilities in Korea and China. Operating results reflect this shift in focus, with gross margins having improved from 9.6% for the third quarter of 2002 to 11.2% for the quarter ended September 30, 2003.

DVS Chief Executive Officer, Douglas T. Watson, commented, "2003 has been a tough year for us in terms of earnings, but I am pleased to see the progress we are making with our new product offerings and the new geographic markets we are entering. This is a powerful combination for any company."

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### **Conference Call**

Digital Video Systems ("DVS" or the "Company") (NASDAQ: DVID) will hold a conference call on its third-quarter fiscal year 2003 financial results on Monday, November 17, 2003 at 4:15 p.m. EST (1:15 p.m. PST).

To participate in the conference call, please dial the following number five to ten minutes prior to the scheduled conference call time: (877) 299-8279. International callers should dial (706) 634-6508. There is no pass code required for this call.

If you are unable to participate in the call at this time, a replay will be available on Monday, November 17 at 3:15 p.m. PST, through Wednesday, November 19 at midnight PST. To access the replay dial (800) 642-1687 or (706) 645-9291 and enter the conference ID number 3998498. A replay or transcript will also be made available on our website at [www.dvsystems.com](http://www.dvsystems.com) under the heading "2003 Third Quarter Results Conference Call" on the DVS News Page.

### **About Digital Video Systems, Inc.**

Established in 1992, DVS is a publicly held company specializing in the development and application of digital video technologies enabling the convergence of data, digital audio, digital video and high-end graphics. DVS is headquartered in Palo Alto, California, with subsidiaries and branch offices in South Korea, China and India.

*Safe Harbor Statement under the Private Securities Litigation Reform Act of 1995: Any statements made in this release that are not historical facts contain forward-looking information that involves risks and uncertainties. These forward-looking statements include, but are not limited to, statements regarding the strategic direction of DVS, DVSE India and DVS Korea, new products, our development efforts, new markets for DVS products, our leadership in technology development, expected margins, profitability and our market position. Important factors that may cause actual results to differ include, but are not limited to, the timely availability of components, sufficiency of working capital, the impact of competitive products and services, the company's ability to manage growth and acquisitions of technology or businesses, the effect of economic and business conditions, and other risks detailed from time to time in the company's filings with the Securities and Exchange Commission. Digital Video Systems, Inc. assumes no obligation to update these forward-looking statements, and does not intend to do so.*

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